PREDICONSULT

We are a consulting company and an integrator of complete forecasting and predictive analytics solutions. We offer solutions integrating software tools, training, consulting and workshops and professional meetings. Our comprehensive portfolio enables companies to create accurate and credible forecasts, to efficiently manage their forecast processes and keep their teams well trained and always up to date.

Our comprehensive forecasting and predictive analytics solutions, expertise and experience are at the service of your projects.

Identifying and tracking relevant internal and external data and structuring them for your forecasting process ;

Modelling, testing and simulations followed by accuracy analysis based on each approach and method

Integrating internal events within the company such as new product launches, promotions and special actions, cannibalization effects; but also external, such as promotions and special actions of competitors ;

Adjusting initial forecasts by taking into account judgement and business objectives.

We support you to set up your forecasting system and process

Providing and implementing software and other analytical, processing and forecasting tools: statistical tools (Forecast Pro) and artificial intelligence and Machine Learning ;

Practical face-to-face and online training on tools and methods and application using your business data ;

For your company and together, we design and strengthen a forecasting process with its tools, resources and methods.

We know your expectations and the specificities of your industry

Each vertical of business has its own needs for forecasting related to its specificities and organization. We know the expectations of each of you and we offer you the adequate solutions.

Financial & Insurance Services	Consumer Goods & Retail	Tourism & Leisure	Transportation & Logistics	Agri-Food
Chemical & Pharmaceuticals	IT-Telecoms	Healthcare	Manufacturing	Electric & Gaz Utilities

PREDISOFTWARES

Forecast Pro is proven off-the-shelf software used by more than 12 000 organizations around the world for creating statistically-based accurate forecasts that can be readily integrated into broader planning systems.

Designed for forecasters, and especially for business forecasters within small or large organizations, Forecast Pro is easy-to-use yet provides a large range of forecasting methods and comprehensive tools.

Developed by our partner Forecast Pro* in three versions and in 10 languages, Forecast Pro is used by 40 000+ users across 12 000+ organizations worldwide.

Forecast Pro is Easy, Accurate and Affordable

You can easily use and implement Forecast Pro in your existing ERP. It is also affordable. Additionally, it allows your team to providing comprehensive features for building a successful forecast process including :
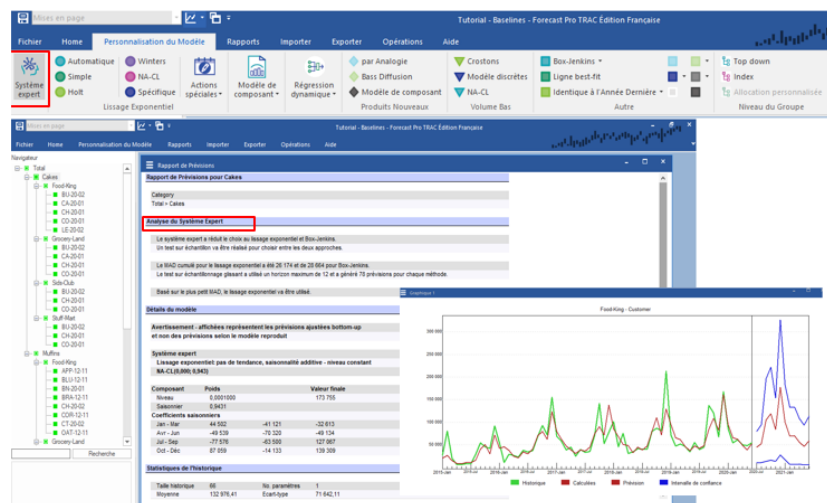
- Tools for managing, monitoring and improving any forecast processes
- Easy integration into larger planning systems
- Built-in capability to support S&OP processes
- Low IT overhead

Ready for solving a wide range of forecasting challenges

Forecast Pro offers a comprehensive portfolio of tools and facilities for solving a good range of forecasting problems. Whether you're trying to find just the fundamentals or need advanced forecasting techniques and analytics, Forecast Pro will provide you the proper tools.

- Automatic Statistical Forecasting
- Customized Hierarchies & Multiple Units of Measure
- Easy Forecast Adjustment & Collaboration
- Sales and Operations Planning (S&OP)
- Forecast Accuracy Reporting
- Exception Reporting

For further information, demo and free trial, please contact : information@prediconsult.com

* Forecast Pro is a registered trademark of Business Forecast Systems, Inc

PREDITRAINING

Predictive analytics and forecasting have taken on an increasingly important role in businesses.

By using them properly, they gain knowledge that they can turn into benefits and advantages that allow them to stay ahead of the competition.

All players involved in predictive analytics and forecasting (forecasters, data planners, analysts, data scientists, managers, etc.) must have the essential knowledge to apply, manage and take advantage of everything that this field can bring to the business.

We provide you with training and learning paths adapted to this field in order to acquire and develop your knowledge and skills and to progress towards expertise and performance. This will allow you to strengthen your professional career, enrich your best practices and be ready to take advantage of developments and new knowledge in predictive analysis and forecasting.

The following training are available online and face-to-face :

- FORECASTING : METHODS AND APPLICATIONS
- FORECASTING WITH « FORECAST PRO »
- SALES AND OPERATIONS PLANING « S & OP »
- FORECASTING NEW PRODUCTS AND SERVICES
- IMPLEMENTING A BUSINESS FORECASTING PROCESS
- IMPLEMENTING A STRATEGIC PLAN
- FORECASTING WITH MACHINE LEARNING
- ECONOMETRIC MODELING AND FORECASTING
- DATA CULTURE
- DATA ANALYSIS
- MACHINE LEARNING
- SUPPLY-CHAIN FORECASTING
- DATA VISUALISATION
- POWER BI

- ✓ Our trainings are face-to-face and online.
- ✓ We complement our training with Webinars, Conferences and Workshops
- ✓ For our face-to-face training, we welcome you in either Paris, Lyon, London and Dubai.
- ✓ Come and follow a training course while exchanging with your peers from other companies as part of Inter-Company training
- ✓ Unless you want training tailored to your business? Let's organize it together as part of our Intra-Company offer!
- ✓ To take into account your specificities, organization and specific needs, we design tailored solutions for you.
- ✓ To take into account your schedule constraints, we organize one training session per quarter in each area

To learn more about our online and face-to-face training : information@prediconsult.com

PREDICONSULTING

We support you in consulting in the Forecasting and Predictive Analytics area

Establishing reliable forecasts of your sales and any other variables related to your business (cash flow, production, turnover) is crucial for the proper management of your business and for its performance and results. For example, insufficient stock and late deliveries may lead to lost sales and poor customer experiences.

Such problems happen if sales are not properly forecasted and planned.

Reliable, well-monitored and well-shared forecasts at the whole company level thanks to a consistent collaborative approach make it possible to prevent the various risks related to the market, the competition and to the customers.

It is important to be supported and advised by experts who have acquired a long and diverse experience in the field of forecasting and predictive analytics.

- ✓ We provide you with our expertise in the areas of auditing and diagnostics and we recommend the appropriate and reliable solutions
- ✓ We design and strengthen together a forecasting process with its tools and resources, methods and processes specifically for your company
- ✓ We support you to update, rethink and develop your forecasting process and system
- ✓ We mobilize the needed resources to engage your employees in the predictive analytics and forecasting field and help them develop skills and knowledge

PREDIEVENTS

We and our partners organize conferences, workshops and webinars to share learning and best practices about Forecasting and Predictive Analytics from leading thinkers, fellow users and forecasting experts.

In attending these events, you will network and meet new people and organizations, share your experience with your peers, get inspiration and new forecasting methodologies and techniques, learn more about other forecasting cases and experiences and strengthen your forecasting process.

To learn more about our upcoming conferences and webinars, please visit our website.

- ▪ For further information, please visit our website : https://prediconsult.com
- ▪ Or contact us : information@prediconsult.com